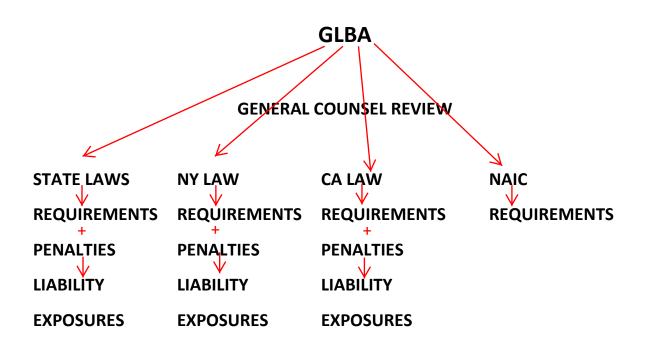
## GRAMM-LEACH-BLILEY ACT = GLBA

NON COMPLIANCE = LOSS OF LICENSE

**= LOSS OF AGENCY/COMPANY CONTRACTS** 

= INCREASED LIABILITY



HOW WILL AGENCIES AND COMPANIES ACHIEVE COMPLIANCE?
USE OF CYBER GUIDE 3.0

**GUIDES AGENCIES AND COMPANIES COMPLIANCE WITH LAWS** 

**USE OF WISP** 

**IMPLEMENT 12 STEPS** 

**SUBMIT TO CARRIERS** 

SUBMIT TO STATE DEPARTMENT OF INSURANCE

**INSURANCE CARRIERS SUBMIT RESULTS TO STATE**