

2021 IIA of IL CONVO
Crowne Plaza, Springfield, IL
October 5-7

| Booth # | Company | Website | Business Type | Description |
|---------|--------------------------------|--|--|--|
| 200 | AFCO Credit | www.afco.com | Premium Finance | AFCO Credit is your first & foremost authority for Premium Financing. We provide solutions to your insured while saving your agency money on the backend. Come see us!! |
| 201 | Berkshire Hathaway Homestate | www.bhbc.com | Commercial Auto and Property Insurance | |
| 202 | Encova Insurance | www.encova.com | Workers' Comp, Commercial, Personal Lines & Life | Encova Insurance is a super-regional carrier ranked in the top 20 mutual insurance companies in the United States. The group markets insurance solutions consisting of personal lines, commercial lines, workers compensation and life insurance. |
| 203 | | | | |
| 204 | Risk Placement Services | www.rpsins.com | MGA/Wholesale | Risk Placement Services (RPS) is a Managing General Agent/Underwriting Manager and nationally focused wholesale insurance broker. Headquartered in Rolling Meadows, Illinois, our organization has more than 80 branch offices and satellite locations. We are comprised of four divisions, National Brokerage, MGA/Binding, Programs and Standard Lines; we also focus on the Environmental, Healthcare, Transportation and Executive Lines segments of the insurance marketplace. |
| 205 | Travelers Insurance | www.travelers.com | Personal Lines, Business Lines, Construction | |
| 206 | Aegis General Insurance Agency | www.aegisgeneral.com | Personal Lines | Aegis General and MARM are niche markets specializing in affordable insurance for affordable housing as well as solutions for your agricultural business. |
| 207 | EZLynx | www.ezlynx.com | Insurance Technology | EZLynx is the #1 comparative rater and a Top 3 agency management system. We offer innovative solutions - designed with today's insurance shoppers in mind - so that you can manage clients through the complete customer life cycle. Leverage cloud-based software to accelerate growth, prioritize retention and streamline your agency's workflows. EZLynx is the only agency solution that is truly ONE PLATFORM-for comparative rating, agency management and automation, commercial submissions, eSignature, consumer quoting, email marketing, text messaging, online client self-servicing, and so much more. |
| 208 | Euclid Managers | www.euclidmanagers.com | Employee Benefits | Euclid Managers provides independent brokers with best-in-class employee benefits insurance products, supported by meticulous and knowledgeable service. |
| 209 | Cowbell Cyber | www.cowbell.insure | Cyber Insurance MGA | Cowbell Cyber offers standalone, admitted, individualized, and easy-to-understand cyber insurance for small and mid-size businesses. Cowbell Cyber delivers on Cyber Insurance 2.0 with innovation across all three insurance pillars: underwriting, distribution, and claims. |
| 210 | Illinois Casualty Company | www.ilcasco.com | Insurance | Illinois Casualty Company was founded in Illinois in 1950 to provide insurance products and aggressive claims defense exclusively for the food and beverage industry. Our coverage options include liquor liability, property, umbrella, and workers compensation. |
| 211 | Grand General Agency | www.thehelpfulpeople.com | Personal & Commercial Lines Wholesaler | |
| 212 | Progressive | www.progressive.com | | |
| 300 | Progressive | www.progressive.com | | |
| 301 | Universal Property & Casualty | www.universalproperty.com | Property & Casualty | Monoline Homeowners Insurance. Admitted carrier in 18 states. |
| 302 | Columbia Insurance Group | www.colinsgrp.com | Commercial Lines P&C | |

2021 IIA of IL CONVO
Crowne Plaza, Springfield, IL
October 5-7

| | | | | |
|-----|--|--|---|---|
| 303 | Capital Premium Financing, Inc | www.capitalpremium.net | Premium Finance | |
| 304 | Utica National Insurance Group | www.uticanational.com | Insurance | |
| 305 | Hippo Insurance | www.hippo.com | Homeowners Insurance | Modern home insurance policies provided by Hippo set a new standard of home insurance and offer protection for what's important to today's homeowner. |
| 306 | Philadelphia Insurance Companies | www.phily.com | | |
| 307 | Roush Insurance Services, Inc | www.roushins.com | Managing General Agency | |
| 308 | Homeowners of America Insurance Company | www.hoac.com | Personal Lines-Property & Casualty | Homeowners of America is a Texas-based property & casualty insurance company that provides top quality products and services at competitive prices through our network of independent agent partners. We offer a wide variety of features, discounts and payment options for all of our products. In addition to Illinois, HOAIC does business in Texas, Arizona, Virginia, North Carolina, South Carolina and Georgia. |
| 309 | Pennsylvania Lumbermens Mutual Insurance Company | www.plmins.com | | |
| 310 | Seneca Insurance Company | www.senecainsurance.com | Insurance Carrier | |
| 311 | Continental Western Group | www.cwgins.com | Middle Market Commercial and Agribusiness | CWG provides P&C insurance, commercial underwriting, claims and risk management for businesses including agribusiness, construction, manufacturing, volunteer fire departments, and wholesale distributors. |
| 312 | Legalshield/Hamphill Financial | www.hfgstl.com | | |
| 313 | Hanover | www.hanover.com | Personal & Commercial Lines | |
| 400 | Surplus Line Association of Illinois | www.slai.org | Insurance Trade Assn. | The Association acts as a liaison between the Department and surplus line producers. The SLA is a self-funded body charged with promoting compliance with the surplus line law, accepting filings from surplus line producers, reporting data to the Department of Insurance, and providing other services to its members that relates to the purposes of the Association. |
| 401 | SECURA Insurance | www.secura.net | Insurance | |
| 402 | Donegal Insurance Group | www.donegalgroup.com | Commercial Lines | |
| 403 | Baughman Insurance | www.baughmaninsurance.com | Health Insurance General Agent | |
| 404 | Bluefire Insurance | www.bluefireinsurance.com | Personal Lines Auto | |
| 405 | Buschbach Insurance Agency | www.producerpointers.com | Insurance Wholesaler | Since 1958 Buschbach Insurance has worked closely with Independent Agents and has achieved itself as one of the Midwest's leading wholesale agencies. We excel in account placement, enabling our customers to focus on what they do best-building relationships and selling insurance. Here at Buschbach Insurance, we know our place in your world is to write what the traditional markets won't - hard to place, out-of-the-box exposures. Having access to top carriers allows us to find the right fit for you, and your insured. At Buschbach Insurance, our professional agents strive to provide you with the coverage you are looking for at an affordable price. As an independent agency, we have partnerships with over 50 regional and national carriers to offer the comprehensive insurance products your client needs. This means we do the comparison shopping for you. Still wondering why you should become a Buschbach Insurance Broker? We have ZERO requirements for submissions OR written premiums! We take pride in our customer service! |
| 406 | Midwest Insurance Company | www.midins.com | Workers Compensation Insurance | Mono-Line Work Comp Specialists local to Illinois |

2021 IIA of IL CONVO
Crowne Plaza, Springfield, IL
October 5-7

| | | | | |
|-----|----------------------------------|--|---|---|
| 407 | Grange Insurance | www.grangeinsurance.com | Insurance | Personal and commercial lines insurance carrier. |
| 408 | FrankCrum | www.frankcrum.com | PEO | Founded in 1981, FrankCrum is a pioneer in the PEO industry, providing human resources, payroll, employee benefits, risk management and workers comp insurance to businesses. The company supports more than 9,000 businesses nationwide that collectively employ more than 50,000 people. |
| 409 | EMC Insurance | www.emcins.com | Commercial Lines | |
| 410 | TAPCO Underwriters, Inc. | www.gotapco.com | MGA | |
| 411 | Skyward Specialty Insurance | www.skywardinsurance.com | Commercial P&C Insurance Company | |
| 412 | Previsor Insurance | www.previsorinsurance.com | Workers Compensation | Backed by Missouri Employers Mutual, Previsor Insurance was launched to better serve Missouri businesses with their multi state workers compensation needs, while providing personalized service. |
| 413 | AAA | www.aaa.com | Personal Lines | AAA is a membership based organization; we're a club, not just a company. This means we have an entirely different level of commitment to our customers All with an unbeatable combination of savings and security for customers. And the potential success for you. |
| 500 | Insurance Program Managers Group | www.ipmq.com | Brokerage Services, Employee Benefits, Claims Management Services, Program Management | A Committed Partner and Go-To Resource for Clients, Independent Agents and Brokers. |
| 501 | J.C. Restoration, Inc. | www.jcr24.vcom | Disaster Restoration Services | Since 1982, JCR has been successfully restoring damaged properties in the greater Chicagoland area for thousands of home and business owners. JCR offers complete emergency mitigation services for properties affected by Water, Fire, Smoke, Mold, or Storms. JCR's Emergency Response Teams are available 24 HOURS A DAY, 7 DAYS A WEEK - with fully stocked vehicles ready for immediate dispatch. This insures you will receive the fastest possible response to your needs. |
| 502 | IMT Insurance | www.imtins.com | Home, Auto and Business Insurance | |
| 503 | Nationwide | www.nationwide.com | Insurance Carrier | |
| 504 | Nationwide | www.nationwide.com | Insurance Carrier | |
| 505 | ClickVSC | www.clickvsc.com | Vehicle Service Contract Marketplace | Earn and EXTRA \$500 per policy. Stop letting car dealers overcharge your customers on vehicle service contracts. ClickVSC.com. See Us In Booth 505. |
| 506 | HSB | www.hsb.com | Cyber, Equipment Breakdown & Identity Recovery Insurance | HSB is a leader in equipment breakdown insurance, specialty coverages like cyber & identity recovery, and engineering based risk management for business, home and farm. |
| 507 | Pearl Insurance | www.pearlinsurance.com | Professional Liability Insurance | |
| 508 | Arlington/Roe | www.arlingtonroe.com | Wholesale Broker | 5 star!! Family Owned Wholesaler!! IIA of IL partner!! |
| 509 | Pekin Insurance | www.pekininsurance.com | Insurance | Insurance Company |
| 510 | The McGowan Companies | www.mcgowancompanies.com | Property & Casualty Insurance | |

2021 IIA of IL CONVO
Crowne Plaza, Springfield, IL
October 5-7

| | | | | |
|-----|--|---|---|---|
| 600 | MAXIMUM | | Wholesale Brokerage | |
| 601 | Society Insurance | www.societyinsurance.com | Insurance | |
| 602 | Arlington/Roe | www.arlingtonroe.com | Wholesale Broker | 5 star!! Family Owned Wholesaler!! IIA of IL partner!! |
| 603 | Don R. Jensen & Company | www.donrjensen.com | Workers Compensation | Wholesale broker specializing in monoline workers compensation. |
| 604 | Indiana Farmers Insurance | www.indianafarmers.com | P&C Insurance | |
| 605 | Donald Gaddis Co., Inc. | www.gaddiscompany.com | Wholesale Broker | |
| 606 | Forreston Mutual Insurance Company | www.fmic.org | Property Insurance | Property insurance company, Rental and Mobile Homes. |
| 607 | Burns & Wilcox | www.burnsandwilcox.com | Wholesale | |
| 608 | AJ Wayne & Associates | www.ajwane.com | E&O, D&O, EPL & Cyber | |
| 609 | Spriska (Specialty Risk of America) | www.spriska.com | Specialty Commercial Lines | |
| 610 | W.A. Schickedanz Agency, Inc/Interstate Risk Placement, Inc. | www.WAS-IRP.com | E&S Wholesale Broker/P&C/Transportation | E&S Wholesale Broker/MGA/Specialty Lines. Providing Underwriting services for Commercial Lines since 1923. P&C/Transportation & Trucking. |
| 700 | Berkshire Hathaway GUARD Insurance Companies | www.guard.com | P&C Insurer | |
| 701 | Pie Insurance | www.pieinsurance.com/partner | Workers' Compensation | |
| 702 | ePayPolicy | www.epaypolicy.com | Digital Payment Processor | Speed up your receivables, bind business faster, and finally put an end to chasing paper checks with ePayPolicy. Created by insurance experts for the insurance industry, ePayPolicy provides the simplest solution for IIA of IL agents and brokers to collect credit card and ACH payments from their insureds. Signing up takes less than five minutes and with ePayPolicy there's no contract or hidden fees to worry about. And for those looking to streamline their receivables even further, ePayPolicy integrates with a variety of management systems including AMS360 and Applied CSR24. |
| 703 | Alliance Disaster Kleenup | www.alliancedk.com | Restoration | |
| 704 | ServiceMaster DSI | www.smdsi.com | | |
| 705 | Chicagoland SIA LLC & Valley Insurance Agents Alliance | www.chicagolandsia.com : http://viaa4u.com | Insurance Alliance | |
| 706 | J.M. Wilson | www.jmwilson.com | MGA | J.M. Wilson is a third generation, family owned Managing General Agency and Surplus Lines Broker founded in 1920. We provide independent insurance agents access to a variety of A rated carriers for Commercial Transportation, Property & Casualty, Brokerage, Marine, Personal Lines and Surety. We know insurance agents have choices and it's our goal to provide the best possible experience for you to place business in the E&S marketplace. Stop by our booth to say hi, learn more about us and join us in celebrating our 100th Anniversary! |
| 707 | Hastings Mutual Insurance Company | www.hastingsmutual.com | P&C | |
| 708 | | | | |
| 709 | Agile Premium Finance | www.agile-pf.com | Premium Finance | |
| 710 | Openly | www.openly.com | Premium Homeowners Products | Openly is an up-market, tech-enable homeowners insurance provider that differentiates across product, technology and service. Providing excellent service and support while distributing our comprehensive coverage and exclusive pricing through independent agents. |

2021 IIA of IL CONVO
Crowne Plaza, Springfield, IL
October 5-7

| | | | | |
|-----|---|---|--|---|
| 711 | Applied Underwriters | www.AUW.com | Insurance Carrier - Workers' Comp | |
| 712 | Applied Underwriters | www.AUW.com | Insurance Carrier - Workers' Comp | |
| 713 | Kemper Personal Insurance | www.kemper.com | Home and Auto Insurance | |
| 800 | Executive and Global | www.executiveandglobal.com | Professional Insurance | Sell professional lines insurance |
| 801 | Central Illinois Mutual Insurance Company | www.cimico.net | Insurance Company | |
| 802 | Illinois Public Risk Fund | www.iprf.com | Workers' Compensation Insurance | |
| 803 | Westfield | www.westfieldinsurance.com | P&C Carrier | Westfield was founded in 1848 by a small group of hard-working neighbors who looked out for each other and what they'd built together. They believed in the strength of the individual, the power of community and the promise of tomorrow. Today, as one of the nation's leading Property & Casualty companies, we remain true to their vision. We are dedicated to your protection and prosperity and to the progress of the world around us. |
| 804 | | | | |
| 805 | PuroClean Emergency Restoration Services | www.puroclean.com/pers-ill | Restoration Company | |
| 806 | Madison Mutual | www.madisonmutual.com | | |
| 807 | AmTrust Financial | www.amtrustfinancial.com | Insurance | Property & Casualty Insurance |
| 808 | First Insurance Funding | www.firstinsurancefunding.com | Premium Finance | |
| 809 | Farm Agents Council | www.ifarmagents.com | | |
| 810 | Oasis a Paychex Company | http://www2.oasisadvantage.com/marketing/docs/OPC/Marketing/Flyer_CHP_LandscapingAssociation.pdf | Nationwide HR Admin, Payroll and Employee Benefits | |
| 811 | HawkSoft | www.hawksoft.com | | |
| 812 | HawkSoft | www.hawksoft.com | | |
| 813 | AMERISAFE | www.amerisafe.com | Workers' Comp | AMERISAFE provides specialty workers' compensation insurance for small and mid-sized employers in high hazard industries like construction and trucking. |
| 900 | Western National Insurance | www.wnins.com | P&C - Commercial | |
| 901 | State Auto Insurance Companies | www.stateauto.com | Property & Casualty - PL & CL | |
| 902 | Appalachian Underwriters, Inc | www.appund.com | MGA | National wholesale outlet for agents looking to bring their clients a broad selection of products. We specialize in Workers' Compensation, Commercial Specialty, Personal Lines and Brokerage. |
| 903 | EBRM | www.ebrm.com | Health Insurance General Agent | |
| 904 | EBRM | www.ebrm.com | Health Insurance General Agent | |
| 905 | | | | |
| 906 | UIG - The Agent Agency | www.uigusa.com | Insurance Broker | |

2021 IIA of IL CONVO
Crowne Plaza, Springfield, IL
October 5-7

| | | | | |
|------|-------------------------------------|--|--|--|
| 1100 | STRATEGIC COMP | www.strategiccomp.com | Workers' Comp Insurance | Strategic Comp is the smarter way to do workers' comp-giving businesses more control over their costs, risks, and outcomes than ever before. We make workers' comp work for everyone! |
| 1101 | Chubb | www.chubb.com | Insurance | Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. |
| 1102 | Frontier-Mt Carroll Mutual Ins. Co. | www.fmcmutual.com | Property Insurance | |
| 1103 | | | | |
| 1104 | AIS Premium Finance | www.wipfs.com | Premium Finance | |
| 1105 | Synergy Select | www.synergyinsurance.com | Workers' Compensation Insurance | |
| 1106 | Berkley Management Protection | www.berkleympr.com | Private Company/NFP Management Liability Carrier | Berkley Management Protection - Insurance with Ease. Offering an intuitive technology platform to Independent Agents for a quick & easy way to quote Private Company and NFP Management Liability. The Grove platform pre-populates many fields and asks only minimal questions. Trellis, our policy form, offers competitive terms & the option to "right size" the coverage to meet your client's needs. |
| 1107 | Markel | www.markelinsurance.com | Commercial Insurance | |
| 1108 | Foremost Signature Auto & Home | | | |
| 1109 | Foremost Choice Property & Casualty | www.foremostagent.com | Specialty Insurance | |
| 1110 | UFG Insurance | www.ufginsurance.com | Commercial Insurance & Surety | UFG Insurance is a publicly traded, multibillion-dollar company, with more than 75 years of knowledge and industry experience, providing commercial insurance and surety bonds. UFG sells through more than 1,000 independent agencies in 5 states, plus the District of Columbia. |
| 1111 | Omaha National | www.omahanational.com | Workers Compensation Insurance | |
| 1112 | Omaha National | www.omahanational.com | Workers Compensation Insurance | |